



**COMPLETE LOGISTIC SERVICES BERHAD (716241-X)**  
**(Incorporated in Malaysia)**

**CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE FIRST QUARTER ENDED 30 JUNE 2018**

**27 August 2018**

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**COMPLETE LOGISTIC SERVICES BERHAD (716241-X)**  
(Incorporated in Malaysia)

**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**AS AT 30 JUNE 2018**

RM'000	Note	As at 30.06.2018 Unaudited	As at 31.03.2018 Audited
<b>Assets</b>			
Property, plant and equipment		127,462	129,064
<b>Non-current assets</b>		127,462	129,064
Inventories		347	551
Trade and other receivables		31,323	35,387
Tax recoverable		1,083	1,281
Cash and cash equivalents		16,560	11,826
<b>Current assets</b>		49,313	49,045
Non-current assets held for sale		2,520	2,520
<b>Total assets</b>		179,295	180,629
<b>Equity and liabilities</b>			
Share capital		67,464	67,464
Treasury shares		(131)	(131)
Other reserves		631	578
Retained earnings	19	73,187	70,488
Equity attributable to owners of the Company		141,151	138,399
Non-controlling interests		812	807
<b>Total equity</b>		141,963	139,206
Borrowings (secured)	21	11,989	13,247
Deferred tax liabilities		5,646	5,644
<b>Non-current liabilities</b>		17,635	18,891
Trade and other payables		14,770	17,536
Borrowings (secured)	21	4,927	4,996
<b>Current liabilities</b>		19,697	22,532
<b>Total liabilities</b>		37,332	41,423
<b>Total equity and liabilities</b>		179,295	180,629
<b>Net assets per share attributable to owners of the Company (RM)</b>		1.14	1.12

The above condensed consolidated statement of financial position should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

**COMPLETE LOGISTIC SERVICES BERHAD (716241-X)**  
(Incorporated in Malaysia)

**CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS  
AND OTHER COMPREHENSIVE INCOME  
FOR THE FIRST QUARTER ENDED 30 JUNE 2018**

(These figures have not been audited)

RM'000	Note	Current quarter 3 months ended 30.06.2018	30.06.2017	Cumulative quarter 3 months ended 30.06.2018	30.06.2017
Revenue		30,492	29,085	30,492	29,085
Cost of sales		(24,786)	(25,165)	(24,786)	(25,165)
Gross profit		5,706	3,920	5,706	3,920
Other income		259	133	259	133
Marketing and distribution costs		(170)	(177)	(170)	(177)
Administration expenses		(1,485)	(1,461)	(1,485)	(1,461)
Other expenses		(649)	(699)	(649)	(699)
Finance costs		(215)	(206)	(215)	(206)
Profit before tax		3,446	1,510	3,446	1,510
Tax expense	18	(742)	(341)	(742)	(341)
<b>Profit for the period</b>		<b>2,704</b>	<b>1,169</b>	<b>2,704</b>	<b>1,169</b>
Other comprehensive income		-	-	-	-
<b>Total comprehensive income</b>		<b>2,704</b>	<b>1,169</b>	<b>2,704</b>	<b>1,169</b>
<b>Profit attributable to:</b>					
Owners of the Company		2,699	1,142	2,699	1,142
Non-controlling interest		5	27	5	27
<b>Profit for the period</b>		<b>2,704</b>	<b>1,169</b>	<b>2,704</b>	<b>1,169</b>
<b>Total comprehensive income attributable to:</b>					
Owners of the Company		2,699	1,142	2,699	1,142
Non-controlling interest		5	27	5	27
		<b>2,704</b>	<b>1,169</b>	<b>2,704</b>	<b>1,169</b>
<b>Earnings per share attributable to owners of the Company:</b>					
Basic (sen)	24	2.2	0.9	2.2	0.9

The above condensed consolidated income statement should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

**COMPLETE LOGISTIC SERVICES BERHAD (716241-X)**  
(Incorporated in Malaysia)

**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE FIRST QUARTER ENDED 30 JUNE 2018**  
(These figures have not been audited)

RM'000	Attributable to owners of the Company						Non-controlling interests	Total equity
	Non-Distributable			Distributable				
	Share capital	Treasury shares	Share option reserve	Retained earnings	Total			
<b>At 1 April 2018</b>	67,464	(131)	578	70,488	138,399	807	139,206	
Total comprehensive income	-	-	-	2,699	2,699	5	2,704	
Share option value	-	-	53	-	53	-	53	
<b>At 30 June 2018</b>	67,464	(131)	631	73,187	141,151	812	141,963	
<b>At 1 April 2017</b>	67,464	(131)	451	61,073	128,857	688	129,545	
Total comprehensive income	-	-	-	1,142	1,142	27	1,169	
Share option value	-	-	44	-	44	-	44	
<b>At 30 June 2017</b>	67,464	(131)	495	62,215	130,043	715	130,758	

The above condensed consolidated statement of changes in equity should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

**COMPLETE LOGISTIC SERVICES BERHAD (716241-X)**  
**(Incorporated in Malaysia)**  
**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW**  
**FOR THE FIRST QUARTER ENDED 30 JUNE 2018**  
(These figures have not been audited)

<b>RM'000</b>	<b>3 months ended</b>	
	<b>30.06.2018</b>	<b>30.06.2017</b>
<b>Operating activities</b>		
Profit before tax	3,446	1,510
Adjustments for:		
Non-cash items	1,961	2,062
Non-operating items	75	46
Interest income	(70)	(35)
Interest expense	215	206
Operating profit before working capital changes	5,627	3,789
Changes in working capital:		
Inventories	204	98
Receivables	4,040	(1,772)
Payables	(2,566)	838
Cash generated from operations	7,305	2,953
Net tax paid	(542)	(427)
<b>Net cash from operating activities</b>	<b>6,763</b>	<b>2,526</b>
<b>Investing activities</b>		
Interest received	70	35
Purchase of property, plant and equipment	(310)	(8,214)
Proceeds from disposal of property, plant and equipment	(47)	234
<b>Net cash used in investing activities</b>	<b>(287)</b>	<b>(7,945)</b>
<b>Financing activities</b>		
Drawdown of term loan	-	7,512
Interest paid	(215)	(206)
Net repayment of borrowings	(1,225)	(1,607)
Repayment to a director	(200)	(2,000)
<b>Net cash (used in)/from financing activities</b>	<b>(1,640)</b>	<b>3,699</b>
<b>Net changes in cash and cash equivalents</b>	<b>4,836</b>	<b>(1,720)</b>
Cash and cash equivalents at the beginning of financial year	11,533	8,207
<b>Cash and cash equivalents at the end of financial year</b>	<b>16,369</b>	<b>6,487</b>
<b>Analysis of cash and cash equivalents</b>		
Fixed deposits	165	2,199
Cash and bank balances	16,395	5,291
	16,560	7,490
Bank overdraft	(26)	(838)
Fixed deposits pledged to licensed bank	(165)	(165)
	16,369	6,487

The above condensed consolidated statement of cash flow should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

**COMPLETE LOGISTIC SERVICES BERHAD (716241-X)**  
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**PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134**

**1 Basis of preparation**

This unaudited interim financial report has been prepared in accordance with MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 March 2018.

The accounting policies adopted by the Group in this interim financial report are consistent with those adopted in the most recent audited financial statements for the financial year ended 31 March 2018 except for the following new MFRS, Amendments to MFRS, IC Interpretations and Amendments to IC Interpretations to be applied by the Group for the financial periods beginning on or after 1 April 2018:

- MFRS 9 Financial Instruments
- MFRS 15 Revenue from Contracts with Customers
- Amendments to MFRS 2 - Classification and Measurement of Share-based Payment transactions
- Amendments to MFRS 140 - Transfers of Investment Property
- Annual Improvements to MFRS Standards 2014 - 2016 Cycle
- IC Interpretations 22 Foreign Currency Transactions and Advance Consideration

The adoption of the above pronouncements did not have any significant effects on this interim financial report upon their initial application.

The Group has not adopted the following pronouncements that have been issued but not yet effective:

- MFRS 16 Leases
- MFRS 17 Insurance Contracts
- Amendments to MFRS 2 Share-based Payment
- Amendments to MFRS 3 Business Combinations
- Amendments to MFRS 4 - Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts
- Amendments to MFRS 6 Exploration for and Evaluation of Mineral Resources
- Amendments to MFRS 9 - Prepayment Features with Negative Compensation
- Amendments to MFRS 10 and MFRS 128 - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture
- Amendments to MFRS 14 Regulatory Deferral Accounts
- Amendments to MFRS 101 Presentation of Financial Statements
- Amendments to MFRS 119 - Plan Amendment, Curtailment or Settlement
- Amendments to MFRS 128 - Long-term Interests in Associates and Joint Ventures
- Amendments to MFRS 134 Interim Financial Reporting
- Amendments to MFRS 137 Provisions, Contingent Liabilities and Contingent Assets
- Amendment to MFRS 138 Intangible Assets
- Annual Improvements to MFRS Standards 2015 - 2017 Cycle
- IC Interpretations 23 Uncertainty over Income Tax Treatments
- Amendments to IC Interpretation 12 Service Concession Arrangements
- Amendments to IC Interpretation 19 Extinguishing Financial Liabilities with Equity Instruments
- Amendments to IC Interpretation 20 Stripping Costs in the Production Phase of a Surface Mine
- Amendments to IC Interpretation 22 Foreign Currency Transactions and Advance Consideration
- Amendments to IC Interpretation 132 Intangible Assets - Web Site Costs

The Group will adopt the above pronouncements when they become effective in the respective financial periods. These pronouncements are not expected to have any significant effects to the Group upon their initial application.

## 2 Seasonality or cyclical of operations

The business operations of the Group are subject to the forces of supply and demand and thus, could display cyclical trends.

## 3 Unusual items due to their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the first quarter ended 30 June 2018.

## 4 Significant estimates and changes in estimates

There were no changes in estimates that had any material effects on the first quarter ended 30 June 2018.

## 5 Debt and equity securities

There were no issuances, repurchases or repayments of debt and equity securities during the quarter ended 30 June 2018.

## 6 Dividends paid

There were no dividends paid during the current and previous corresponding quarter.

## 7 Segmental information

The Group's operations comprise the following business segments:

- Logistics : Total logistic services provider including trading of freight, haulage, lorry and trucking, custom clearance and Inland Port operation
- Warehousing : Provision of storage of goods and other related handling services
- Marine : Provision of marine transportation services
- Others : Trading of goods, insurance agency and investment holding

RM'000	Logistics	Warehousing	Marine	Others	Total	Elimination	Group
<b>Results For 3 Months Ended</b>							
<b>30 June 2018</b>							
External revenue	23,810	1,800	4,273	609	<b>30,492</b>	-	<b>30,492</b>
Intersegment revenue	3,735	-	474	1,374	<b>5,583</b>	(5,583)	-
<b>Total revenue</b>	<b>27,545</b>	<b>1,800</b>	<b>4,747</b>	<b>1,983</b>	<b>36,075</b>	<b>(5,583)</b>	<b>30,492</b>
Segment profit	2,844	1,259	1,181	191	<b>5,475</b>	-	<b>5,475</b>
Depreciation	(1,310)	(237)	(88)	(125)	<b>(1,760)</b>	(124)	<b>(1,884)</b>
Interest income	11	-	-	59	<b>70</b>	-	<b>70</b>
Finance costs	(50)	(49)	-	(116)	<b>(215)</b>	-	<b>(215)</b>
<b>Profit before tax</b>	<b>1,495</b>	<b>973</b>	<b>1,093</b>	<b>9</b>	<b>3,570</b>	<b>(124)</b>	<b>3,446</b>
Tax expense	(415)	(259)	-	(66)	<b>(740)</b>	(2)	<b>(742)</b>
<b>Profit after tax</b>	<b>1,080</b>	<b>714</b>	<b>1,093</b>	<b>(57)</b>	<b>2,830</b>	<b>(126)</b>	<b>2,704</b>

## 7 Segmental information (continued)

RM'000	Logistics	Ware- housing	Marine	Others	Total	Elimination	Group
<b>Results For 3 Months Ended</b>							
<b>30 June 2017</b>							
External revenue	24,702	896	2,704	783	<b>29,085</b>	-	<b>29,085</b>
Intersegment revenue	1,734	-	-	2,413	<b>4,147</b>	(4,147)	-
Total revenue	26,436	896	2,704	3,196	<b>33,232</b>	(4,147)	<b>29,085</b>
Segment profit	2,654	473	286	283	<b>3,696</b>	-	<b>3,696</b>
Depreciation	(1,515)	(125)	(61)	(125)	<b>(1,826)</b>	(189)	<b>(2,015)</b>
Interest income	8	-	-	27	<b>35</b>	-	<b>35</b>
Finance costs	(55)	(15)	-	(136)	<b>(206)</b>	-	<b>(206)</b>
Profit before tax	1,092	333	225	49	<b>1,699</b>	(189)	<b>1,510</b>
Tax expense	(257)	(50)	-	(56)	<b>(363)</b>	22	<b>(341)</b>
Profit after tax	835	283	225	(7)	<b>1,336</b>	(167)	<b>1,169</b>

## 8 Related party disclosures

Significant recurrent related party transactions are as follows:

RM'000	3 months ended	
	30.06.2018	30.06.2017
Companies in which certain Directors have interests:		
Revenue from services rendered	1,758	1,647
Forwarding service charges payable	344	551
Fuel payable	1,164	521
Spare parts payable	259	25
Rental income receivable	6	6
Warehouse expense payable	22	76

The Directors are of the opinion that the above transactions have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties.

## 9 Valuation of property, plant and equipment

There was no valuation on property, plant and equipment during the current and previous corresponding quarter.

## 10 Capital commitments

As at the end of the reporting quarter, the Group has approved and contracted for capital commitments of RM8.7 million in respect of property, plant and equipment.

## 11 Contingent assets and liabilities

There were no changes in contingent liabilities and contingent assets since the end of last financial year.

## 12 Changes in composition

There were no changes in the composition of the Group during the current quarter.

## 13 Events after the reporting period

There were no material events subsequent to the end of the current quarter.

**COMPLETE LOGISTIC SERVICES BERHAD (716241-X)**  
(Incorporated in Malaysia)

**PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET  
LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD**

**14 Analysis of performance - Comparison with preceding year corresponding quarter**

<b>RM'000</b>	<b>3 months ended</b>		<b>Variance</b>
	<b>30.06.2018</b>	<b>30.06.2017</b>	
Revenue	30,492	29,085	1,407
Profit before tax	3,446	1,510	1,936

During the quarter under review, the Group recorded a slight increase in revenue of RM1.41 million compared to the preceding year corresponding quarter (“corresponding quarter”) mainly due to the increase in warehousing and marine businesses. The Group also reported a higher increase in pre-tax profit by RM1.93 million compared to the corresponding quarter mainly due to improved performance of all major segments of the Group during the quarter.

**(a) Logistics**

<b>RM'000</b>	<b>3 months ended</b>		<b>Variance</b>
	<b>30.06.2018</b>	<b>30.06.2017</b>	
External revenue	23,810	24,702	(892)
Profit before tax	1,495	1,092	403

Revenue of the logistics segment has decreased by RM0.89 million as compared to the corresponding quarter. However, pre-tax profit increased by RM0.40 million as compared to the corresponding quarter mainly due to improved performance of the haulage business as well as lower depreciation costs resulted from certain assets being fully depreciated.

**(b) Warehousing**

<b>RM'000</b>	<b>3 months ended</b>		<b>Variance</b>
	<b>30.06.2018</b>	<b>30.06.2017</b>	
External revenue	1,800	896	904
Profit before tax	973	333	640

Revenue of the warehousing segment has increased by RM0.90 million as compared to the corresponding quarter contributed by the newly completed two warehouses at Port Klang Free Zone and Pulau Indah, and this has also resulted the increase in pre-tax profit by RM0.64 million as compared to the corresponding quarter.

**(c) Marine**

<b>RM'000</b>	<b>3 months ended</b>		<b>Variance</b>
	<b>30.06.2018</b>	<b>30.06.2017</b>	
External revenue	4,273	2,704	1,569
Profit before tax	1,093	225	868

Revenue of the marine segment has increased by RM1.57 million as compared to the corresponding quarter mainly due to higher business volume during the quarter. In line with the increase in revenue, pre-tax profit has also increased by RM0.87 million as compared to the corresponding quarter.

## 15 Comparison with immediate preceding quarter

RM'000	3 months ended		Variance
	30.06.2018	31.03.2018	
Revenue	30,492	30,619	(127)
Profit before tax	3,446	2,359	1,087

Revenue of the Group in the current quarter has slightly dropped by RM0.13 million. The Group recorded a higher pre-tax profit by RM1.09 million in the current quarter as compared to the preceding quarter mainly due to improvement in the marine segment.

## 16 Commentary on prospects

The Group will maintain the current fleet of operating equipment for the marine segment whereas for the land logistics segment we will continue to strategize our fleet and to dispose those old and non-productive lorries. The Board expects additional contribution from the new warehouse at PKFZ which were completed during the end of last financial year. Construction of a new warehouse at Pulau Indah is currently in progress and expected completion in the current financial year. The Board is optimistic that barring any unforeseen circumstances, the financial performance of the Group for the remaining quarter of the financial year will remain positive.

## 17 Profit forecast

Not applicable.

## 18 Tax expense

RM'000	3 months ended	
	30.06.2018	30.06.2017
Income tax	740	305
Deferred tax	2	36
<b>Total tax expense</b>	<b>742</b>	<b>341</b>

Income tax is calculated at the statutory tax rate of 24% of the estimated assessable profit for the period.

The overall effective tax rate of the Group is lower than the statutory tax rate, mainly due to tax incentives available.

## 19 Retained earnings

RM'000	As at	As at
	30.06.2018	31.03.2018
Realised	118,337	115,463
Unrealised	(5,691)	(5,647)
	112,646	109,816
Consolidation adjustments	(39,459)	(39,328)
<b>Total retained earnings</b>	<b>73,187</b>	<b>70,488</b>

## 20 Corporate proposals

There were no corporate proposals announced but not completed as at the reporting date.

## 21 Borrowings (secured)

RM'000	As at	As at
	30.06.2018	31.03.2018
Short term borrowings:		
Bank overdraft	26	128
Hire purchase	52	82
Term loans	4,849	4,786
	4,927	4,996
Long term borrowings:		
Term loans	11,989	13,247
	11,989	13,247
<b>Total borrowings</b>	<b>16,916</b>	<b>18,243</b>

All borrowings are denominated in Ringgit Malaysia. Overall, the total borrowings of the Group decreased by RM1.33 million due to repayment of term loans during the period.

As at the end of the reporting quarter, 1% of the total borrowings are at fixed rate, whereas 99% are at floating rate. Weighted average interest rate for fixed rate borrowings and floating rate borrowings are 5.55% and 5.00% respectively.

## 22 Changes in material litigation

There was no material litigation against the Group as at the reporting date.

## 23 Proposed dividend

No dividend has been proposed during the current quarter.

## 24 Earnings per share ("EPS")

	3 months ended	
	30.06.2018	30.06.2017
Profit attributable to Owners of the Company (RM'000)	2,699	1,142
Weighted average number of ordinary shares in issue ('000)	123,442	123,442
<b>Basic EPS (sen)</b>	<b>2.2</b>	<b>0.9</b>

Diluted earnings per share is not presented due to the anti-dilutive nature of the potential ordinary shares in issue.

## 25 Financial instruments

The Group has not entered into any derivatives and accounted for any financial liabilities carried at fair value as at the reporting date.

## 26 Auditors' report on preceding annual financial statements

The auditors' report on the financial statements for the financial year ended 31 March 2018 was unqualified.

## 27 Profit before tax

RM'000	3 months ended	
	30.06.2018	30.06.2017
<b>Profit before tax is arrived at after crediting/(charging):</b>		
Interest income	70	35
Other income including investment income	189	98
Interest expense	(215)	(206)
Depreciation	(1,885)	(2,015)
Realised loss in foreign exchange	-	(59)
Unrealised loss in foreign exchange	(45)	(3)

Save as disclosed above, there were no other material provision for and write off of receivables, provision for and write off of inventories, gain or loss on disposal of quoted or unquoted investment or properties, impairment of assets, gain or loss on derivatives or exceptional items for current quarter under review.